

United Way of Pennsylvania
Balance Sheet - Internal Use Only

As of October 31, 2018

	Oct 31, 18	Oct 31, 17
ASSETS		
Current Assets		
Checking/Savings		
CD	100,000	0
MidPenn Operating #3156	402,095	0
FNB Operating #0872	20,386	312,172
	522,481	312,172
Accounts Receivable		
Local UW Dues Receivable	63,398	61,729
	63,398	61,729
Other Current Assets		
Prepaid Expenses	11,946	0
	11,946	0
Total Current Assets	597,825	373,901
Fixed Assets		
Furniture and Equipment	59,888	55,648
Accum Depreciation	(55,837)	(55,475)
	4,051	173
TOTAL ASSETS	601,876	374,074
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Other Current Liabilities		
Deferred UW Dues Revenue	45,288	52,325
Accrued Payroll	4,638	4,981
Accrued Vacation	1,658	2,789
Deferred Grant Revenue	0	94,000
Payroll Liabilities	629	470
	3,000	3,000
Total Other Current Liabilities	55,213	157,566
Total Current Liabilities	55,213	157,566
Total Liabilities	55,213	157,566
Equity		
Unrestricted Net Assets	200,595	165,544
Net Income	346,068	50,965
	546,663	216,509
TOTAL LIABILITIES & EQUITY	601,876	374,074

United Way of Pennsylvania
Income Statement - Internal Use Only
January through October 2018

	<u>Jan - Oct 18</u>	<u>Jan - Oct 17</u>
Income		
2-1-1 State Funding	750,000	
Alice Project	40,000	
Grant Income	380,637	124,333
Local United Way Dues Income	256,833	261,625
Servicing Fee Income	4,001	4,137
Hosted Conf Fee Inc (UWP)	22,903	17,612
Contribution Income	11,083	20,575
Reception Sponsorship Inc		13,075
Rental Income	30,000	29,053
Investment Income	1,851	57
Total Income	<u>1,497,307</u>	<u>470,468</u>
Gross Profit	1,497,307	470,468
Expense		
Alice Project Exp	38,984	
Land O' Lakes	1,500	
Award & Grant Exp	660,523	10,529
Computer Tech Support	1,552	4,052
Dues, Membership Lobby Reg	1,739	2,155
Employee Benefits	26,173	29,742
Equip Rent & Repair	1,895	2,310
Hosted Conf & Meeting Exp (UWP)	21,461	15,526
Insurance Exp	4,958	3,244
Janitorial	855	750
Office Expense	1,904	5,568
Payroll Tax Exp	19,909	16,368
Professional Services	32,760	25,712
Rent Exp	69,458	69,458
Salaries Exp	234,958	196,711
Service Contracts	6,571	6,312
Subscriptions & Publications	10,928	8,917
Travel - Staff	11,189	19,362
Utilities	3,922	2,785
Total Expense	<u>1,151,238</u>	<u>419,503</u>
Net Income	<u>346,068</u>	<u>50,965</u>

United Way of Pennsylvania
Income Statement - Internal Use Only

October 2018

	<u>Oct 18</u>	<u>Oct 17</u>
Income		
Alice Project	9,500	
Grant Income	47,869	8,333
Local United Way Dues Income	25,660	26,163
Servicing Fee Income		80
Hosted Conf Fee Inc (UWP)		480
Contribution Income	1,207	1,689
Reception Sponsorship Inc		4,998
Rental Income	3,000	3,592
Investment Income	452	6
Total Income	<u>87,687</u>	<u>45,340</u>
Gross Profit	87,687	45,340
Expense		
Award & Grant Exp	207,466	
Computer Tech Support	160	
Dues, Membership Lobby Reg	300	
Employee Benefits	2,657	2,936
Equip Rent & Repair	180	180
Hosted Conf & Meeting Exp (UWP)	378	342
Insurance Exp	949	
Janitorial	180	75
Office Expense	358	65
Payroll Tax Exp	1,776	1,464
Professional Services	6,334	5,188
Rent Exp	6,946	6,946
Salaries Exp	22,758	18,515
Service Contracts	374	386
Subscriptions & Publications	383	65
Travel - Staff	2,188	1,729
Utilities	251	169
Total Expense	<u>253,638</u>	<u>38,061</u>
Net Income	<u><u>(165,951)</u></u>	<u><u>7,279</u></u>

United Way of Pennsylvania
Income Statement Budget vs. Actual - Internal Use Only
 January through October 2018

	<u>Jan - Oct 18</u>	<u>Budget</u>	<u>% of Budget</u>
Income			
2-1-1 State Funding	750,000		
Alice Project	40,000		
Grant Income	380,637	504,747	75%
Local United Way Dues Income	256,833	255,720	100%
Servicing Fee Income	4,001	3,083	130%
Hosted Conf Fee Inc (UWP)	22,903	15,833	145%
Contribution Income	11,083	8,333	133%
Reception Sponsorship Inc		33,333	
Rental Income	30,000	30,000	100%
Investment Income	1,851	150	1,234%
Total Income	<u>1,497,307</u>	<u>851,200</u>	<u>176%</u>
Gross Profit	1,497,307	851,200	176%
Expense			
Alice Project Exp	38,984		
Land O' Lakes	1,500		
Award & Grant Exp	660,523	339,583	195%
Computer Tech Support	1,552	4,167	37%
Dues, Membership Lobby Reg	1,739	2,500	70%
Employee Benefits	26,173	25,562	102%
Equip Rent & Repair	1,895	1,800	105%
Hosted Conf & Meeting Exp (UWP)	21,461	38,500	56%
Insurance Exp	4,958	3,263	152%
Janitorial	855	750	114%
Office Expense	1,904	4,083	47%
Payroll Tax Exp	19,909	19,175	104%
Professional Services	32,760	21,123	155%
Rent Exp	69,458	69,692	100%
Salaries Exp	234,958	232,854	101%
Service Contracts	6,571	10,617	62%
Subscriptions & Publications	10,928	10,583	103%
Travel - Staff	11,189	20,833	54%
Utilities	3,922	4,500	87%
Total Expense	<u>1,151,238</u>	<u>809,586</u>	<u>142%</u>
Net Income	<u>346,068</u>	<u>41,614</u>	<u>832%</u>

United Way of Pennsylvania
Income Statement Budget vs. Actual - Internal Use Only

October 2018

	<u>Oct 18</u>	<u>Budget</u>	<u>% of Budget</u>
Income			
Alice Project	9,500		
Grant Income	47,869	38,875	123%
Local United Way Dues Income	25,660	25,572	100%
Servicing Fee Income		308	
Hosted Conf Fee Inc (UWP)		1,583	
Contribution Income	1,207	833	145%
Reception Sponsorship Inc		3,333	
Rental Income	3,000	3,000	100%
Investment Income	452	15	3,014%
Total Income	<u>87,687</u>	<u>73,520</u>	<u>119%</u>
Gross Profit	87,687	73,520	119%
Expense			
Award & Grant Exp	207,466	33,958	611%
Computer Tech Support	160	417	38%
Dues, Membership Lobby Reg	300	250	120%
Employee Benefits	2,657	2,556	104%
Equip Rent & Repair	180	180	100%
Hosted Conf & Meeting Exp (UWP)	378	3,850	10%
Insurance Exp	949	326	291%
Janitorial	180	75	240%
Office Expense	358	408	88%
Payroll Tax Exp	1,776	1,918	93%
Professional Services	6,334	2,112	300%
Rent Exp	6,946	6,969	100%
Salaries Exp	22,758	23,285	98%
Service Contracts	374	1,062	35%
Subscriptions & Publications	383	1,058	36%
Travel - Staff	2,188	2,083	105%
Utilities	251	450	56%
Total Expense	<u>253,638</u>	<u>80,959</u>	<u>313%</u>
Net Income	<u>(165,951)</u>	<u>(7,439)</u>	<u>2,231%</u>